

Exhibit 6c
Percent Difference Between 2013 and 2014 Export
Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2013-2014				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
United States	2.6	2.5	-0.2	2.1	-0.2
Alabama	0.8	0.6	3.1	29.9	2.7
Alaska	12.9	7.9	2.5	3.4	5.5
Arizona	9.5	9.4	0.8	-1.2	1.3
Arkansas	-4.1	-2.4	4.0	-5.5	4.3
California	3.4	3.2	0.5	0.4	0.5
Colorado	-2.4	-3.6	1.6	-2.9	1.7
Connecticut	-3.0	-3.3	-0.4	-0.1	-0.5
Delaware	-1.4	1.0	4.5	23.6	5.2
Florida	-4.6	-4.4	-0.5	-8.8	-0.6
Georgia	5.0	5.6	-0.5	2.6	-0.9
Hawaii	142.0	99.3	2.3	140.9	1.6
Idaho	-11.1	-11.2	2.5	-31.0	2.4
Illinois	3.3	0.5	1.9	-0.6	2.0
Indiana	3.8	3.3	3.5	12.4	3.9
Iowa	8.7	4.8	-1.7	8.7	-2.1
Kansas	-3.4	-0.4	1.0	4.7	0.4
Kentucky	9.0	9.1	3.8	23.1	4.3
Louisiana	2.3	2.8	1.1	3.3	1.7
Maine	0.9	-0.4	-0.7	3.5	-2.1
Maryland	4.1	0.5	-3.8	-7.8	-4.4
Massachusetts	2.1	1.2	1.0	-2.0	1.1
Michigan	-4.6	-5.3	0.5	6.4	0.4
Minnesota	3.1	1.8	0.2	-2.1	0.0
Mississippi	-7.6	-7.5	8.3	-25.2	9.0
Missouri	9.3	7.3	1.3	13.2	1.0
Montana	2.6	5.2	-0.4	1.4	-2.6
Nebraska	6.4	5.6	4.8	-7.5	4.1
Nevada	-11.6	-14.3	4.7	-0.8	5.1
New Hampshire	1.0	0.1	3.8	36.7	3.4
New Jersey	-0.3	-0.9	-0.7	-4.6	-0.6
New Mexico	39.3	41.8	5.1	84.9	6.9
New York	2.2	3.9	-1.2	-11.7	-1.4
North Carolina	6.9	3.2	2.6	10.6	3.1
North Dakota	47.3	45.7	-5.8	12.2	-7.0
Ohio	2.8	0.3	0.8	-0.5	0.5
Oklahoma	-8.8	-9.3	4.0	2.7	4.3
Oregon	12.1	11.7	2.3	-4.5	2.2
Pennsylvania	-2.0	-1.6	0.4	-11.2	0.4
Rhode Island	10.4	9.5	2.7	-0.2	3.3
South Carolina	12.8	12.0	5.4	-3.8	5.6
South Dakota	0.5	0.6	4.4	-9.8	3.5
Tennessee	1.9	2.7	2.5	5.1	2.5
Texas	3.1	3.3	0.4	11.2	0.3
Utah	-23.6	-6.9	1.1	1.8	0.9
Vermont	-8.9	-9.2	0.5	2.7	-1.2
Virginia	7.3	8.3	0.0	15.3	-0.3
Washington	10.9	8.9	-0.5	-8.5	-0.7
West Virginia	-13.3	-14.1	-2.6	28.3	-1.9
Wisconsin	1.4	1.4	1.0	6.9	1.0
Wyoming	31.6	36.0	7.5	7.6	7.5
District of Columbia	-65.4	31.5	35.4	36.6	38.7
Puerto Rico	1.4	1.7	-10.8	(D)	-10.9
Virgin Islands	42.3	(D)	5.7	(D)	11.3
Unallocated (3)	2.8	(D)	-	(D)	-

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013 or 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.